

(I.B.C.) meet. - 4/12/56 (3) - 8:30-9:30
at Chicago.
(and layout)

Save money for window-trimming & by having
"see-thru" front. 172

Mr. Paul (Highland Village), K.C., Ma. (Ward Flory); + 549 Chs. - in agenda,
but not ready for consideration.

41 Cleveland (open) 174-175 H.S.C.
Putting in a new flr.

"We ought to consider a new conversion job." - Complete re-
facing job - Dayton + Raub. 175

"We don't need to spend much money here; it wouldn't
increase sales much"; no competition.

Take a look at it." - R.E.B. (n-) + H.S.C.

298 Cleveland. - 175

A woolen mill (biggest industry in neighborhood) is closing out;
liquidating. - also, steel +
(Dayton + Raub not in favor of exterior).

"Need complete re-facing." - R.E.B.

"It's hard now in 1959." - H.J.L.

* 804 M vol. in '55.

J.W.M. + J.G.R. are here. - "J.W.M. doing 500 M." - H.J.L.

✓ It is believed we need fixing up + more space (look at)
(Rec #664 Roseville, Min.-Layout).

"We are putting Hark Depts. up in front of store grand opening." -
H.P.F.

(I.B.C.) meet. - 4/20/56 (3) - 8:30-

Chair - A.P.W., C.B.E., G.J.L., E.H.J., R.E.B.,
R.L.B., H.J.L., J.C.C., K.T.(absent), W.I.(absent),
C.K.B., H.S.C., Sp. J.E.N., J.R.H.

(I.B.C.) meet. - 5/10/56 (3) - 8:30

Chair - A.P.W., C.B.E., H.S.C. (absent), R.L.B., E.H.J., R.E.B.,
R.L.B., H.J.L., J.C.C., K.T.(absent), W.I.(absent),
J.E.H., J.B.H., W.H.J., - S.S.K., present

Northern Lights - Syracuse (H.C.F.)
Carrier Corp. + Gen. El. - later than they employ 23,000.
60,000 people
The world's best what set-up?

Brooklyn - 6/15/56 (3)

R.A.K. + H.S.C. absent. 173

" - 6/22/56 (3) - 8:30-

Our big problems in expansion program:

- 1) Personnel. (A.P.W.)
- 2) Financial.

"We will be taking only those deals in next few
years which we can't afford to stay out of." - R.A.K.
(Very limited). -

We plan to open abt. 60 stores in '57 + '58.